# Online Membership Pilot

A Program for Recruiting and Engaging New Members



"Our goal is to introduce substantial numbers of younger men into the activities of our Order in a way that will strengthen the benefits of our local councils.

Our goal is to recruit large numbers of young men who will form a large membership pool in each state that can be linked with local councils.

To do this we have concluded it is necessary to recruit younger members through the communication channels that they use and rely upon."

- Carl Anderson, Supreme Knight



# Why Online Membership?

- New channels for membership recruitment
- Eligible men who otherwise have not been invited to join
- A continuous offer of membership
- Modern communications and messaging
- Streamlined process for prospects and councils

# What Online Membership does

- Gives prospective members a faster way to join.
- Amplifies the message of the Knights of Columbus.
- Strengthens the K of C Brand and communication strategy.
- Gives us an opportunity to reach across generations, interests and availability.

# What is Online Membership?

- A new way to join the Knights of Columbus online
- A new and predominately digital membership experience

A Fraternal Program



# What Online Membership <u>does not</u> do

• **Does not** change the requirements for membership.

- Does not create a new class or type of member.
- Does not eliminate degrees.
- Does not eliminate councils.
- Does not eliminate dues.
- Does not eliminate council recruitment.

# Who is an Online Member?

- A practical Catholic male above the age of 18.
- A dues-paying member of a division of the state council.
  - Eligible to purchase insurance.
  - Recipient of the accidental death benefit (age restrictions apply).
  - Entitled to attend select local council and state council events.







### **DEFEND YOUR VALUES**

Defend life. Defend religious liberty. Defend truth. As a Catholic man, you want to stand up for your values and support what's right. As a member of the Knights of Columbus, you receive the tools you need to stay informed, take action, and support efforts on important issues. Join more than 1.9 million Knights to defend your values.

JOIN

### **OUR HOLY FOUNDER**

Venerable Father Michael J. McGinney, whose cause for sainthood is active at the Vatican, founded the Knights of Columbus in 1882 with a group of parish men in New Haven, Connecticut.



JOIN



#### TO BE A KNIGHT

There is a call deep within each man to go deeper and reach higher to become the man God made him to be. In a world full of challenges, the Enights of Columbus equips men to answer the call to lead with faith, protect their families, serve others and defend their values.

JOIN >

## Landing Page For Candidates: Kofc.org/Joinus

### BENEFITS: RESOURCES FOR CATHOLIC MEN



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### **OUR FOUR PRINCIPLES**

Living according to the principles of charity, unity, fraternity and patriotism, Knights work in local parishes and internationally to make the world a better place each day.







Since 1882, membership in the Knights of Columbus has been open to men 18 years of age or older who are "practical" (that is, practicing) Catholics in union with the Holy See. Since that time, the Knights of Columbus has understood "practical catholic" to mean a Catholic who accepts the teaching authority of the Catholic church on matters of faith and morals, aspires to live in accord with the **precepts of the Catholic Church**, ① and is in good standing in the Catholic Church.

Fields indicated with \* are required.

State/Province	Select State/I	Province	~ *	
Name	First Name	* Last N	ame	
Email			•	
Confirm Email			1	
Date of Birth	Month 🗸	Day	~	Year 🗸
I am a baptized (	Catholic male *			
I am a practical (	Catholic *			
I agree to abide i the Knights of Co Privacy Policy. *	by the <u>Laws and F</u> Numbus, and acce			
Captcha •				
[ I'm not a ro		C		

#### On my honor as a Catholic gentleman I declare that the above is true.

#### PROCEED TO JOIN >

Failure to answer truthfully to any of these declarations, or failure to remain a practical Catholic in union with the Holy See, renders void your membership in the Knights of Columbus. Sign up between Dec. 1-15 and receive a free copy of our best-selling documentary, *Guadalupe: The Miracle and the Message*.

#### MEMBERSHIP BENEFITS

For \$30 annual membership dues, you receive a range of benefits to support your Catholic life.

#### Lead With Faith

Deepen your faith with access to spiritual resources to help you become a better Catholic man.

- Access to knights.net
- · Subscription to Columbia, our flagship monthly magazine
- Prayer and faith formation resources to help you grow in Catholic masculine spirituality

#### Protect Your Family

Discover the Catholic difference of one of the World's Most Ethical\*@ and top-rated insurance companies.\*\*

- A dedicated brother Knight field agent assigned to you and your family
- · Complimentary, comprehensive annual financial review
- Exclusive eligibility to purchase K of C life insurance, disability income insurance, long-term care insurance and retirement products
- · Access to free family fraternal benefits

#### Serve Others

Make an impact as you become part of our unmatched charitable outreach, helping those who need it most both locally and internationally.

- Provide coats to children in need
- Give food to families in need
- Support victims of natural disasters

#### Defend Your Values

Join your voice with our 1.9 million members to defend the faith and the truth as you support local, national, and international issues that are important to you.

- · Stand up for the unborn and the dignity of all human life
- Fight for religious liberty and our persecuted brothers and sisters in the Middle East

Since 1882, membership in the Knights of Columbus has been open to men 18 years of age or older who are "practical" (that is, practicing) Catholics in union with the Holy See. Since that time, the Knights of Columbus has understood "practical catholic" to mean a Catholic who accepts the teaching authority of the Catholic Church on matters of faith and morals, aspires to live in accord with the **precepts of the Catholic Church,** (1) and is in good standing in the Catholic Church.

Fields indicated with \* are required.

State/Province	Maryland	<ul><li>✓</li></ul>	
Name	George * Ruth	*	
Email	GreatBambino@kofc.org	*	
Confirm Email	GreatBambino@kofc.org	*	
Date of Birth	01-Jan 🗸 * 6	× *	1920 🗸
Captcha *			

### I'm not a robot reCAPTCHA Privey-Terms

On my honor as a Catholic gentleman I declare that the above is true.

### PROCEED TO JOIN >

Failure to answer truthfully to any of these declarations, or failure to remain a practical Catholic in union with the Holy See, renders void your membership in the Knights of Columbus.

### Eligibility

• Every person who joins online must attest to being qualified for membrership.

•	Fields will be
	prepopulated from first
	registration page.

NFORM	ATION	PAYMENT SUBMIT
	Fields indicated with *	are required.
	Title	Select Title
	First Name	* George
	Middle Initial	
(	Last Name	* Ruth
	Suffix	Select Suffix
	Email	GreatBambino@kofc.org *
	Mobile Phone	*
	Date of Birth	01 - Jan 🗸 * 6 🗸 * 1920 🖌 *
	MAILING ADDRESS:	
	Street Address	*
	Zip/Postal Code	*
	City	*
	State	* Maryland
	Country	* United States
	I am interested in j	oining a local council.
	I am a former mem	iber of the Knights of Columbus. $(i)$

I have or previously held Insurance with the Knights of Columbus.

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### **Protect Your Family**

Discover the Catholic difference of one of the World's Most Ethical\*® and top-rated insurance companies.\*\*

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### Serve Others

Make an impact as you become part of our unmatched charitable outreach, helping those who need it most both locally and internationally.

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- Give food to families in need
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Join your voice with our 1.9 million members to defend the faith and the truth as you support local, national, and international issues that are important to you.

- Stand up for the unborn and the dignity of all human life
- Fight for religious liberty and our persecuted brothers and sisters in the Middle East

# Preferred Council

- Applicants can check the box "interested in joining a local council."
- Applicants can enter a specific council number
- Emails will be sent to state membership teams and council officers.

Street Address	333 W Camden St	*
Country	United States 🗸	*
State	Maryland 🗸	*
City	Baltimore	*
Zip/Postal Code	21201	*
✓ I am interested in join	ning a local council. (j	
Preferred Council # If Known	15768	
I am a former membe	er of the Knights of Columbus	i
I have or previously h	neld Insurance with the Knigh	ts of Columbus
Parish Name	Baltimore Basilica	*
Parish City	Baltimore	*
State	Maryland 🗸	*
How did you hear about us?	K of C Council 🗸	*



ORMATION	PAYMENT	SUBM
AMOUNT DUE:		\$30.00
Promo Code	A	PPLY >
Fields indicated wi	th <b>*</b> are required.	
Name on Card	Chris Columbus	*
Card Type	Visa	*
Card Number	411111111111111	*
Expiration Date	05 - May 🔹 202	20 • *
cvv (j)	242 *	

✓ Auto Schedule Yearly Payment of \$30/year.

#### **BILLING ADDRESS:**

☑ Mailing Address is same as Billing Address.



### **MEMBERSHIP BENEFITS**

For \$30 annual membership dues, you receive a range of benefits to support your Catholic life.

As a member, you receive:

- Exclusive access to knights.net
- Subscription to *Columbia*, the monthly magazine of the Knights of Columbus
- Online resources to guide you in the practice of prayer, Catholic devotions and spiritual formation
- Access to select K of C events and programs in your state
- A trained and dedicated brother Knight field agent assigned to you and your family
- A complimentary, comprehensive annual financial review
- Free accidental death coverage (certain age restrictions apply)
- Eligibility for a free Family Fraternal Benefit Program
- Exclusive eligibility to purchase Knights of Columbus products for you and your family

### **LEAD WITH FAITH**

Go deeper. As a member of the Knights of Columbus you have access to a wealth of spiritual formation resources to help you become a better Catholic man, husband and father.

### **PROTECT YOUR FAMILY**

Discover the Catholic difference. As a member of the Knights of Columbus, you get exclusive access to our top-quality portfolio of financial products, backed by ethical and Catholic business practices, that can help secure your family's future and give you peace of mind.



Name on Card: Chrvis Columbus Credit Card Number: VISA xxxx....1111 Expiration Date: 0520

#### BILLING ADDRESS: EDIT

1 Columbus Plaza Baltimore, MD 90210 US

#### MAILING ADDRESS: EDIT

1 Columbus Plaza Baltimore, MD 90210 US



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#### SERVE OTHERS

Make an impact. As a member of the Knights of Columbus, you can support and participate in thousands of charitable programs – both local and international – to help those most in need.

#### DEFEND YOUR VALUES

Defend the faith. Defend the truth. As a member, your voice joins with 1.9 million fellow Knights. Stay informed, take action, and support local, national, and international efforts on issues that are important to you.





### LEAD WITH FAITH

Knights are committed to daily prayer, weekly Mass, and building a community of faith. This is the Knights of Columbus difference, knowing that you are backed by a band of brothers in the quest to become better Catholic men. Your membership gives you access to faith-building materials that will help you draw closer to God and lead with faith.



### THE DUTY TO LEAD

How you lead with faith is key to the lives of your loved ones and the future of the Church. As a Catholic man, you are called to draw closer to God and lead others in your family and beyond toward the joys of heaven.

MORE

### Online Member Welcome Packet

Members receive the following after Online registration:

- Welcome letter from the Supreme Knight.
- Distinct membership card indicating member number and state division.
- The current month's edition of *Columbia* magazine.



### **Online Member Welcome Packet**

- A new "Your Guide to Membership" brochure introducing the legacy of Father McGivney and the the history of the Order.
- A copy of "Into the Breach", the popular exhortation to men by Bishop Olmsted of Phoenix.

"The renewal of masculinity cannot happen without banding together as brothers and true friends." ~ Into the Breach by Archbishop Thomas J. Olmsted, Bishop of Phoenix

Congratulations on becoming a member of the Knights of Columbus, and welcome to our brotherhood.

Since our founding in 1882, we have brought men together to lead with faith, protect our families, serve others and defend our values.

We are glad to have you with us.

Together we carry on the legacy of Father McGivney and the countless brother Knights who, dedicated to charity, unity, fraternity and patriotism, have strengthened our Church and our communities for more than 135 years.

Now is the time for you to make your impact: on us, in your own life, in your family, in your parish, in your community, and in the world.

We look forward to seeing you along the journey.

1 A. Kuluson

Supreme Knight

# **Online Membership and Councils**

- Online members belong to state divisions, not councils
  - State divisions are a new unit under the state council
- Online members can convert to local councils
  - Councils must ensure the new member takes the Admission Degree
- Council officers will be notified by email when a member expresses interest in joining locally





Dear Brother Knight,

<FName LName> has joined the Knights of Columbus through the eMembership initiative and is interested in transferring to Council 10705.

SAMPLE email sent to

State Membership

Team, Grand Knights

& Financial

Secretaries, when "Preferred Council" is checked by member. Please contact him in the next few days to begin coordinating his transfer.

Remember: men who join through the eMembership initiative are members of the Knights of Columbus, but have not yet taken their First Degree.

Councils and states both receive quota credit when members convert from eMembership state divisions to local councils.

Shooter provided the following contact information:

### Christopher Columbus 10 Chapel Street, New Haven, CT 06510, US 203-752-4270 columbus@kofc.org

This is a great opportunity to welcome a new, committed Knight of Columbus to your council. Don't hesitate to get in contact!

Sincerely,

Knights of Columbus

Website: <u>http://www.knights.net</u>



Dear Brother Knight,

Congratulations on becoming a member of the Knights of Columbus!

For the last 135 years, the Knights of Columbus has helped millions of men just like you become better Catholics, better husbands and fathers, and better men.

During registration you indicated that you are interested in becoming a member of Council **10705**. They should be reaching out to you shortly. If you are not contacted within the next 30 days, please email us at join@kofc.org.

By challenging men to lead with faith, protect their families, serve others and defend their values, the Knights of Columbus has become one of the globe's most powerful forces for good.

As a member, you now have access to our Online Membership Portal, where you'll be able to manage your account and have access to a wealth of resources. We invite you to check it out, by <u>clicking here.</u>

Once you enter the Portal, if you have not already created your password, you'll be asked to establish a password for your account, and to complete a member profile.

Thank you for accepting the challenge, and becoming a member of the Knights of Columbus.

Welcome to our brotherhood.

Sincerely,

Knights of Columbus

Website: http://www.knights.net

SAMPLE email sent to a new member who is interested in joining a local council

### Printed Marketing Material Recruiter Business Card

Card # 10536

### YOU ARE BORN A MAN. YOU BECOME A KNIGHT.



Join today. Visit KofC.org/JoinUs

### Preferred Council #\_

### Why Join?

- Exclusive access to knights.net and a subscription to our *Columbia* magazine
- Online resources to guide you in the practice of prayer, devotions and spiritual formation
- A trained and dedicated brother Knight field agent assigned to your family
- Exclusive eligibility to purchase Knights of Columbus insurance and retirement products for you and your family
- Access to select KofC events and programs in your state

### Join today. Visit KofC.org/JoinUs

### Printed Marketing Material Why Join? Brochure

Bifold # 10537





Knights of Columbus

Lead with Faith Protect Your Family Serve Others Defend Your Values

# **Online membership and agents**

- Online Members will be assigned through the postal code assignment system.
- General Agents will be notified about all new members who join online and are assigned to their agency
- Agents will be encouraged to recruit eligible prospects into the Order through Online Membership when appropriate.

# What's Next For Online Membership?

- 16 new states to be added in early 2018
- New enhancements for registration and council transfer process through **Officers Online!**
- Trainings for State Councils, Officers and Agents
  Online Membership Webinar: Register through the Audience URL:

https://event.on24.com/wcc/r/1534637/D77F934CFAB12E330 1669954F38ACF32